



# YuandaWINSTON

## Capabilities

NORTH AMERICA  
EUROPE  
ASIA

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[YuandaWinston.com](http://YuandaWinston.com)

## INTRODUCTION

In June 2020, Winston & Strawn LLP and Yuanda China Law Offices entered into a Strategic Alliance that significantly expanded the firms' combined capabilities in China and key global markets around the world. Based in Shanghai, the Strategic Alliance ("YuandaWinston") provides a comprehensive range of legal services and counsel to Chinese companies and multinationals conducting business in a complex, rapidly changing economy, as well as to Chinese companies navigating the intricacies of the global markets.

## ANTITRUST / COMPETITION

*Key Contacts: John Huang, Michelle Gon, Leon Liu*

Businesses with interests, operations, and investments in the People's Republic of China (PRC) face a host of challenges, including facing investigations by China's anti-monopoly enforcement agencies and the appropriately structuring joint ventures and strategic alliances.

YuandaWinston provides comprehensive legal services across the full range of PRC antitrust and competition matters under China's anti-monopoly law. We represent clients in connection with cartel and antitrust investigations, civil and criminal litigation matters, and antitrust issues arising in the context of licensing, joint development, pooling arrangements and intellectual property disputes. We also advise on consumer protection and advertising matters, as well as distribution and pricing practices such as price discrimination, promotional allowances and services, and individual and system-wide dealer termination matters. The practice also covers international antitrust and competition compliance, and provides legal counsel in mergers and acquisitions related to merger filings and clearance, joint ventures and trade association matters.

Our team is fully integrated with the firm's global platform and other practice areas, which allows our lawyers to develop and implement well-informed and comprehensive global solutions to the most challenging legal problems. Combining first-hand knowledge of enforcement trends with in-depth experience, our team offers creative, result-oriented legal advice to clients pursuing their strategic objectives on a local, regional, national, and global basis.

Learn more about Winston & Strawn's global [Antitrust/Competition](#) practice.

## COMPLIANCE

*Key Contacts: John Huang, Michelle Gon, Leon Liu*

China's legal and regulatory environment is evolving rapidly. Ensuring compliance with an increasingly complex network of laws and rules requires a practical understanding of a broad spectrum of regulations, including antitrust, anti-bribery and anti-corruption, tax, customs, foreign exchange, and quality control requirements.

YuandaWinston has experience assisting a multitude of clients in becoming good corporate citizens while helping their businesses thrive in this difficult environment. We leverage our knowledge and experience of the legal and regulatory frameworks in China to advise clients effectively on how best to conduct their operations while minimizing potential reputational and public relations risks. Effective and strategic communication and straightforward negotiations with government authorities are crucial elements in ensuring compliance and avoiding or mitigating harsh administrative penalties. With our deep understanding of China's business and governmental cultures, we help clients move past unnecessary bureaucracy, minimize risks, and liaise effectively with government agencies.

Our team includes highly regarded legal professionals who have served previously in China's judicial, prosecutorial, and law enforcement agencies. We draw on this firsthand knowledge and experience to guide clients through a full range of regulatory matters to ensure effective compliance. In recognition of the team's excellence, Yuanda was ranked as Tier 1 in "Regulatory/compliance (PRC Firms)" by *The Legal 500 Asia Pacific 2020* and the leading firm in the same area by *The Legal 500 Asia Pacific 2019*. In 2017 and 2018, Yuanda was named "Regulatory & Compliance Law Firm of the Year" by The China Law & Practice Awards, hosted by *The American Lawyer*, *China Law & Practice* and *The Asian Lawyer*.

## Compliance Programs

Effective compliance programs help companies promote integrity and protect hard-won corporate and personal reputations, detect and respond to potential breaches, reduce the likelihood of regulatory and law-enforcement investigations, and minimize the costs and penalties, in case of failures. We work closely with boards of directors, general counsels, and chief compliance officers to better understand their business needs and to build effective compliance programs tailored to a company's risk profile, timetable, and budget.

Our lawyers have firsthand experience across many industries and jurisdictions, regularly assisting clients in developing and evaluating compliance policies and frameworks, conducting compliance checkups and audits, as well as third-party due diligence, handling allegations of misconduct, and providing training to ensure buy-in and accountability at every level of an organization. When compliance challenges do arise, we mount an immediate response before regulatory agencies and officials and, if necessary, in court.

The pressure for enhanced corporate accountability and improved corporate governance comes from a number of fronts: regulatory authorities and law-enforcement officials, investors, vendors, customers, and even the public at large. We help clients navigate the competing demands of these stakeholders and implement internal governance and compliance programs that minimize potential liability and affirm the value of corporate social responsibility. Perhaps more importantly, effective compliance programs help business leaders gain a deeper insight into their companies' operations, which facilitates more effective decision-making.

Learn more about Winston & Strawn's global [Compliance Programs](#) practice.

## CORPORATE & TRANSACTIONAL

*Key Contacts: Kevin Qian, Roy Zhu, Molly Qin, James Jiang, Jacqueline Cai*

YuandaWinston provides companies with access to recognized corporate, finance and transactional legal services in China and around the globe, including high-quality advice on matters related to foreign direct investment, mergers, acquisitions and joint ventures, banking and finance, private equity and venture capital, securities and capital markets. We help clients identify, address, and resolve regulatory concerns and potential liabilities under Chinese law in relation to environmental protection, labor and employment, employee benefits and executive compensation, government contracts, intellectual property, real estate and taxes.

Our corporate lawyers have handled numerous complex international and domestic transactions. Our recent engagements include representing one of the world's largest semiconductor manufacturers in its investment of more than US\$4 billion to establish its China operations, advising a mechanical testing company on tax issues in connection with its acquisition of a Chinese manufacturer, and advising a leading domestic Chinese automaker on a RMB8 billion syndicated loan. We have acted as legal counsel to companies from a broad range of industries, including health care, pharmaceuticals and medical devices, technology, food & beverages and agriculture, chemicals, energy, and manufacturing.

In addition to representing some of the world's largest multinational enterprises, our expanding client base includes many emerging companies. No matter the size or scope of the engagement, we strive to provide customized services and practical solutions that respond directly to our clients' specific needs.

## Capital Markets

We represent issuers and underwriters in capital market transactions around the globe, including matters ranging from unregistered private placements to multibillion-dollar underwritten public offerings. We have served as legal counsel in numerous initial public offerings (IPOs) and reverse takeovers (RTOs) on stock exchanges in China and overseas. We also advise on restructurings of state-owned enterprises, reorganizations of private companies, private placements and other securities-related matters, and counsel public companies on the reporting, listing and other compliance requirements of the key stock exchanges around the world. In addition, we handle corporate governance matters, bond

issues, as well as the establishment of securities or fund management companies, and of closed-end and open-end investment funds.

### Foreign Direct investment (FDI)

YuandaWinston advises publicly traded and privately owned companies from a wide range of industries and countries on issues related to investing in China. We provide legal counsel on initial investment structuring and legal due diligence, regulatory compliance and commercial operation. We have experience with wholly-foreign-owned enterprises, equity joint ventures, and contractual cooperative joint ventures, and also advise on the resolution of FDI-related disputes.

### Mergers and Acquisitions

We provide sophisticated M&A services covering every sector in China, ranging from highly regulated to unregulated. Our lawyers frequently advise leading publicly traded and privately held Chinese and international corporations as buyers and sellers, with substantial experience working with investors, investment banks, commercial banks, private equity and venture capital funds, institutional lenders, independent director committees and management groups. Our M&A services include advice on equity and asset sales, private investments in public equity (PIPE), spin-off and split-off transactions, leveraged buyouts, joint ventures, partnership formations, recapitalizations, and employee retention and shareholder arrangements.

### Private Equity and Venture Capital

YuandaWinston offers a full-service Private Equity and Venture Capital practice in China, advising Chinese and international institutions on regulatory, operational, and transactional matters, including fund raising, designing investment structures, investing in portfolio companies, resolving and settling risks in their investments, removing variable interest entity (VIE) structures, and publicly offering shares in stock markets. Working closely with Winston's global private equity team, we particularly offer strengths in cross-border transactions that combine onshore and offshore structures.

Learn more about Winston & Strawn's global [Corporate & Finance](#) practice.

## ENVIRONMENTAL

*Key Contacts: Molly Qin, Wendy Wu*

As new laws and regulations keep expanding the scope of environmental inspections and sanctions, businesses must be more than prepared for potential accidents, spills, contaminations and other crises, and implement compliance programs to mitigate the risk of environmental liabilities in the first place.

YuandaWinston's Environmental practice is highly integrated with the firm's other practice and industry groups, providing legal services to a wide range of clients, including green-solution providers, technology companies, energy-related entities, investment and commercial banks, commodity marketers and hedge funds. Our lawyers have extensive experience assisting multinational companies in green-tech and new energy projects and investments in China, including advising on the deal structure and finance agreements, conducting due diligence and legal risk assessment, acting in environmental disputes and administrative proceedings, and providing compliance counseling to help clients reduce regulatory exposure and liabilities. Drawing on their highly sophisticated skills and comprehensive industry knowledge, our team brings an assertive, results-oriented approach to the provision of legal solutions to any type of environmental issues in China.

Learn more about Winston & Strawn's global [Energy and Environmental](#) practice.

## FINANCE

*Key Contacts: Kevin Qian, Jacqueline Cai, Roy Zhu*

As companies with primary interests in insurance, investment and banking transactions in China welcome a series of liberalization measures to open up the market, they also face an increasingly complex regulatory structure and growing scrutiny by national and local government authorities. YuandaWinston helps a diverse set of companies and individuals navigate this challenging landscape.

Our lawyers have extensive experience representing international insurance companies, commercial banks, institutional investors, investment banks, investment funds, hedge funds, corporate and special purpose borrowers, and financial institutions in syndicated loan transactions, regulatory and compliance matters, and in new product development.

Sophisticated, complex transactions require coordinated solutions. Our advice integrates legal capabilities in tax, labor and employee benefits, intellectual property, real estate, environmental, mergers and acquisitions, and private equity. We counsel clients on business, tax and regulatory issues raised by financial products developed, used or traded for investment, risk management, hedging and arbitrage activities, including resolving or litigating disputes when needed.

In addition, our practice includes professionals skilled in derivatives trading, tax, regulatory and legislative matters, who work with a number of clients active in the financial and commodity derivatives markets. Our lawyers advise on structured finance and related issues, providing dealer and end-user tax and regulatory advice, transactional work and controversy resolution. We have substantial experience in various collateralized obligations and securitizations, as well as in other bond, equity and financing programs.

Learn more about Winston & Strawn's global [Finance](#) practice.

## INTELLECTUAL PROPERTY

*Key Contacts: John Huang, Kevin Qian, Wendy Wu, Ya-Chiao Chang*

According to legal commentators, intellectual property enforcement is among the top issues facing Chinese companies and non-Chinese entities with relationships and investments in the PRC. YuandaWinston has a dynamic team of seasoned and integrated IP professionals who are licensed to practice law in China and who regularly advise clients on patent, trademark and copyright registration and prosecution, patent and trademark licensing, and technology transfer matters. Our practice also includes all types of IP rights enforcement, including litigating patent, trademark, trade secret, domain name and copyright infringement cases. We handle patent and trademark opposition and patent invalidation, as well as advising on IP rights protection issues that arise in research and development (R&D) environments.

Our clients include Fortune 500 companies, major industrial and financial corporations, commercial and investment banks, high-growth companies, governmental entities, and start-ups across industries, including fashion, media, entertainment, telecommunications, software, computers and medical devices. The team has particular strengths in the semiconductor, health care, and life science industries in the China market. Whether building an IP portfolio or enforcing IP rights, our lawyers work closely with clients to achieve their business objectives.

Learn more about Winston & Strawn's global [Intellectual Property](#) practice.

## LABOR & EMPLOYMENT

*Key Contact: Molly Qin*

Worldwide economic and technological shifts are significantly affecting regional, national, and international laws and regulations governing the workplace. In China, the Employment Contract Law has added a new layer of challenges to the relationship between employers and employees. YuandaWinston's Labor & Employment practice focuses on the

responsibilities of employers and the rights of employees throughout every phase of the employment relationship, from hire through termination, during mergers and acquisitions, and in general corporate and commercial assignments.

Our lawyers provide legal counsel on the full spectrum of labor and employment matters, including advising on employee remuneration planning, labor contracts, executive benefits, employee handbooks, employment rules and regulations, social insurance, employee transfers, working permits for expatriates, and reductions-in-force. We also provide counseling on the employment-related aspects of mergers and acquisitions, and litigate and arbitrate all types of employment disputes.

We build dedicated teams to serve our clients' immediate goals, while helping establish successful, long-term working relationships between business owners, executives, management and staff. With a deep understanding of the commercial and operational impact of employment issues on our clients' businesses, we provide timely responses. In connection with China's privacy protection regulations, we also assist clients in establishing internal controls that balance the benefits of technology against the protection of employee privacy.

Learn more about Winston & Strawn's global [Labor & Employment](#) practice.

## LITIGATION & ARBITRATION

*Key contact: John Huang, James Jiang*

Legal disputes are one of the greatest concerns for companies doing business in China. At YuandaWinston, we provide creative solutions and effective representations in litigation, arbitration, and settlement negotiations. Our lawyers are recognized for their legal excellence and extensive experience representing leading corporate and financial institutions in major disputes before courts, arbitration tribunals and administrative agencies across China, litigating and arbitrating a broad array of commercial disputes, including those relating to commodities, distribution, finance, and real estate.

We act for clients in Chinese arbitration proceedings and in front of major international arbitration institutions, such as:

- China International Economic and Trade Arbitration Commission
- Court of Arbitration of the International Chamber of Commerce
- Hong Kong International Arbitration Centre
- London Court of International Arbitration

as well as under the rules of leading institutional and trade associations. Our partners are regularly elected or appointed to sit as arbitrators in cases before the China International Economic and Trade Arbitration Commission (CIETAC), particularly those involving international parties or matters.


Taking advantage of Winston's global platform of more than 500 litigators on three continents, we manage multi-jurisdictional litigation and provide coordinated solutions in complex, cross-border disputes that involve all types of commercial and regulatory issues. We are adept at conveying unfamiliar legal concepts, business practices, technical information, and cultural issues in a manner that local courts, in China and abroad, will most easily understand.

Learn more about Winston & Strawn's global [Litigation and International Arbitration](#) practices.

## PRIVACY & DATA SECURITY

*Key Contact: Leon Liu, Carol Sun*

Virtually every business, from startups to multinationals, faces increased responsibility for data privacy and security and a high level of potential liability should data breaches occur.



YuandaWinston offers sophisticated legal and technical services related to data privacy and security in China, helping clients establish appropriate and secure data management strategies that can be implemented easily at any point in the information chain. We advise on the collection, protection, and disposal of data assets, including transportation and physical destruction of devices, asset recovery, and recycling and data sanitization, as well as the creation and implementation of strong data policies. We also help clients prevent potential data leakage, enabling them to avoid the financial penalties, lost business opportunities, reputational damage, and other consequences that can result from lost or stolen information.

Licensed to practice law in the PRC, our lawyers are uniquely qualified to carry out data gathering, organization, and review activities, and have the comprehensive skill-set needed to deal with all issues involved in the collection, inspection, analysis, organization, and preparation of electronically stored information (ESI). YuandaWinston's duty of confidentiality and adherence to legal ethics rules also shield our clients' data from unwarranted review.

Learn more about Winston & Strawn's global [Privacy and Data Security](#) practice.

## PRIVATE CLIENT SERVICES

*Key Contacts: Kevin Qian, Robbie Chen*

As the economy continues to develop, Chinese high-net-worth individuals (HNWI) are beginning to look beyond the immediate generation of wealth and toward finding effective means to protect their fortunes and the future of their families. At YuandaWinston, our Private Client Services team assists HNWIs, as well as ultra-high-net-worth individuals (UHNWIs) and their families with trust arrangements, tax planning, matrimonial issues, generational wealth transfers, corporate advisory, financial legal guidance, and advice on private charitable foundations, both inside and outside China.

Through our strategic alliance with Winston, we offer a global practice that takes advantage of the most up-to-date developments in wealth management and provides timely advice on international estate planning and investments to achieve maximum tax savings for our clients. We craft optimal asset management plans tailored to our clients' needs and, while making full use of the preferential trust laws in different jurisdictions, ensure the plans are enforceable under PRC laws and regulations. In addition to managing family wealth through instruments such as wills, trusts, insurance, powers of attorney, and pre- and post-nuptial agreements, we draft family constitutions, establish financing and investment commissions and other wealth management options, and use trust arrangements for Chinese family businesses to achieve stock listings overseas.

Our lawyers also provide legal advice on immigration, purchase of properties overseas, the education of children and dependents abroad, and matrimonial, inheritance, and adoption issues. We also act for clients in court proceedings when disputes over estates arise in case of divorce or death.

Learn more about Winston & Strawn's global [Private Client Services](#) practice.

## TAX

*Key Contact: Robbie Chen*

With the world shrinking and economies expanding, tax regimes are becoming increasingly dynamic. The complex framework of tax laws and treaties have a growing impact on both companies and individuals. YuandaWinston offers a dedicated Tax practice, which provides strategic advice on all areas of taxation, both China-specific and international. Integrating extensive knowledge and experience in law, tax and accounting, we offer comprehensive and practical solutions to help optimize our clients' tax positions.

We advise on corporate and individual income tax, value-added tax (VAT), business tax, customs duty, consumption tax, and taxes related to land and property. We also handle tax issues related to mergers, acquisitions and corporate restructurings, inbound and outbound investments, supply chains, employment, wealth management, and financial

products. Finally, we represent clients in tax controversies. Our lawyers are knowledgeable and experienced in liaising and negotiating with taxation authorities, often under an uncertain and rapidly evolving regulatory environment.

With a team of tax professionals qualified to practice law in the PRC, we are able to issue formal legal opinions on matters concerning Chinese tax law and to represent clients before all levels of tax authorities in China. The team also works closely with Winston's tax lawyers with experience in numerous jurisdictions around the world on international tax planning and structuring, including the appropriate use of debt and equity investments in offshore ventures, transfer pricing and global tax strategies.

Learn more about Winston & Strawn's global [Tax](#) practice.

## **WHITE COLLAR, REGULATORY DEFENSE & INVESTIGATIONS**

*Key Contact: Michelle Gon, Leon Liu*

YuandaWinston offers a team of accomplished lawyers with a strong pedigree representing prominent Chinese and Fortune 500 companies in regulatory enforcement defense and investigation matters in China, ranging from domestic white collar matters to multi-jurisdictional FCPA investigations. Recognizing its outstanding performance, Chambers & Partners has been ranking the team as a top-tier practice in China for Corporate Investigations/Anti-Corruption since 2017.

In addition to our prominent work in China, Winston's worldwide strengths in white collar defense and government investigations further ensures our clients are well represented in matters that extend beyond China and involve cross-border challenges.

### **Anti-Corruption/FCPA**

Our lawyers work closely with leading multinational corporations, many of which are Fortune 500 companies, to effectively manage anti-corruption and FCPA risks through a comprehensive range of legal services, including compliance training and audits, due diligence and business partner reviews, internal and external investigations, as well as response to regulatory inquiries and investigations. We provide Chinese and international corporations in various industries with practical solutions and consider their unique legal and business concerns. Bringing together a team of former prosecutors, general counsels, and auditors, we offer a thorough understanding and firsthand experience of anti-corruption laws and enforcement practices, both in China and globally.

### **Internal Investigations**

YuandaWinston regularly assists clients in conducting confidential internal investigations to assess the nature and extent of any suspected wrongdoing, noncompliance, or impropriety. As legal counsel, we take a preemptive approach to investigations, advising clients on how to prevent or minimize criminal liability through implementing effective compliance programs and, if problems arise, benefit from voluntary disclosure and cooperation programs. We have substantial experience guiding clients through highly sensitive situations, helping them assess the implications of the alleged misconduct and respond to it in a timely and effective manner to safeguard our clients from potential liabilities, business disruptions, and reputational damages.

### **Government Investigations**

We represent global corporations, financial institutions, boards of directors, and senior executives facing sensitive government investigations and inquiries, having acted in numerous matters that progressed to courts and administrative agencies in China. Our lawyers have substantial experience dealing directly with officials at every level, which gives us a practical understanding of the regulatory concerns and requirements of national and local government authorities. In many cases, we also represent clients in corporate internal investigations and parallel proceedings in multiple forums. A number of our lawyers have served previously as judicial and prosecutorial officials in China; as a result, we understand



where the concerns of businesses, executives and law enforcement agencies differ and where they overlap, and we are able to bridge the gaps and effectively negotiate solutions with these agencies.

Learn more about Winston & Strawn's global [White Collar, Regulatory Defense, and Investigations](#) practice.

## FOOD, BEVERAGE & AGRICULTURE

*Key Contacts: John Huang, Michelle Gon, James Jiang*

The population of China demands a sustainable, safe, and reliable food supply. YuandaWinston offers a dedicated Food, Beverage & Agriculture team to help multinational and domestic companies address issues such as the increasingly complex supply chain–distribution system, heightened food safety concerns, expanding environmental and trade regulations, and the challenges of domestic and global competition.

Our lawyers have a deep understanding of the food, beverage and agriculture cycle—from farm through production, packaging, distribution, import, export, marketing and retail—and are able to quickly identify and address legal issues that may impact on our clients' operations in China. Our solid working relationships with various regulatory bodies, such as China's Ministry of Agriculture (MOA), the Administration of Quality Supervision, Inspection & Quarantine (AQSIQ) and Food & Drug Administration (CFDA), which have now merged into State Administration for Market Regulation (SAMR), also provides us with keen insights into the objectives and processes of these agencies.

We work closely with Winston to provide comprehensive solutions to companies faced with issues involving multi-jurisdictional components. The combined team has substantial experience preventing and resolving trade restrictions in markets throughout the globe, including those on biotech, SPS, and other non-tariff measures, food safety concerns, product labeling and recalls, and other compliance matters. Of note, Winston's Food, Beverage & Agriculture industry group was named the 2015 "Food & Beverage Group of the Year" by Law360, which recognized its strong capabilities in consumer fraud litigation, product liability litigation, defamation and disparagement litigation, antitrust litigation, and transactional counseling in the U.S. and around the world.

Learn more about Winston & Strawn's global [Food, Beverage & Agriculture](#) industry group.

## HEALTH CARE

*Key Contacts: Kevin Qian, Molly Qin*

China's medical establishments, including hospitals, clinics and nursing homes, are now fully open to foreign investments. With an aging population and a growing demand for premium health care services, it is not surprising that China is among the most attractive markets for foreign health care companies.

YuandaWinston's Health Care group provides clients with a full range of legal services spanning every stage of a health care business, including intellectual property and licensing, general corporate matters, mergers and acquisitions and joint ventures, product regulation and distribution, product liability, antitrust and competition, anti-corruption laws and the FCPA, tax, executive compensation, labor and employment, international trade and various regulatory compliance issues.

Our lawyers, patent agents and scientific advisors understand the specific needs of hospitals, clinics and other health care providers, and are well versed in the many areas of law that potentially affect their business, financial and clinical operations. We have counseled some of the world's largest health care companies, academic medical research centers, universities, investment banks, venture capital firms and start-ups on matters critical to their continued growth and success in China.

Learn more about Winston & Strawn's global [Health Care](#) industry group.

## MANUFACTURING

*Key Contacts: Kevin Qian, Molly Qin*

YuandaWinston provides exceptional legal services to a diverse group of clients in the manufacturing industry, including multinational conglomerates, private equity funds and their portfolio companies, and mid-size businesses that design, manufacture and distribute industry-leading products ranging from consumer goods, automobiles, building supplies, materials and heavy machinery to high-end electronics and computer equipment.

Our legal services are enhanced by our lawyers' real-world technical experience and collective knowledge across diverse practice areas. Our corporate lawyers have advised manufacturers on numerous mergers, acquisitions, financings and other transactions; our antitrust lawyers help clients ensure compliance with Chinese, U.S. and international antitrust and competition laws; our intellectual property lawyers help clients identify, protect and maximize the value of their creative assets through patent, trademark and copyright protection; and our international trade team helps clients navigate the increasingly complex global trade and customs landscape.

Among representative matters, we have advised a leading materials-handling equipment manufacturer in the nuclear energy industry on the protection of its confidential information and IP rights, provided strategic advice to a multinational oilfield services and equipment company and conducted FCPA reviews on its third-party agents, and successfully represented the local subsidiary of a globally leading manufacturing conglomerates in a regulatory-agency investigation into a whistleblower report.

## PHARMACEUTICALS & MEDICAL DEVICES

*Key Contacts: Michelle Gon, Leon Liu, Molly Qin*

YuandaWinston's Pharmaceuticals and Medical Devices group provides fully integrated legal services throughout the development of life sciences companies and their products. Drawing on the collective experience and technical knowledge of our cross-discipline team of lawyers, patent agents and scientific advisors, we provide coordinated solutions that help clients address short-term challenges while achieving long-term business goals.

Our clients include start-ups, mid-size companies and some of the world's largest life science companies. We also provide industry-focused advice to academic medical research centers, universities, investment banks and venture capital firms.

Among recent engagements, we represented one of the world's largest and most comprehensive drug-development services companies in its strategic investment in China, counseling on issues including land use and real estate, foreign investment, corporate, tax and administrative law matters. We also represented a U.S.-listed company in its acquisition of 100% equity interests of a Chinese life sciences company.

With more than 30 attorneys with degrees in chemistry, biology, biomedical and chemical engineering, and related areas, Winston's US pharmaceutical and medical device team is particularly well regarded for its intellectual property counseling and litigation capabilities. Of note, Winston attorneys have handled more than 100 patent litigation cases in the last five years for clients in the life science, pharmaceutical, and medical device sector.

Learn more about Winston & Strawn's global [Pharmaceutical & Medical Device](#) industry group.

## TECHNOLOGY

*Key Contact: Wendy Wu, Ya-Chiao Chang*

With a team of seasoned lawyers with extensive experience in the technology industry, YuandaWinston provides representation on transactions, disputes and regulatory matters across the telecommunications, media, and technology sectors. We assist clients in structuring and negotiating major corporate transactions and agreements, identifying and

protecting intellectual property assets, liaising with government departments, and responding to regulatory inquiries and investigations.

As business-process and IT outsourcing becomes a popular tool to improve quality and reduce costs, we work with lawyers across Winston's global platform to negotiate effective, enforceable cross-border agreements for multinational companies and their providers. We also advise on implications of industry trends such as cloud computing, data privacy and security, social media, e-commerce and technological convergence.

Our recent engagements include representing a global application software developer in conducting FCPA due diligence on various Chinese agents, helping establish a joint venture between an S&P 500 information technology company and the private equity arm of a Chinese municipal government, as well as advising a Swedish internet applications company on a variety of financing matters.

In addition, the team represented several prominent American private equity funds in their purchase of all assets of the semi-conductor business of a well-known U.S. technology company and advised a global technology services company in the establishment of an R&D center in Hangzhou.

Learn more about Winston & Strawn's global [Technology](#) industry group.

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Profiles of the full YuandaWinston team are available on [YuandaWinston.com](http://YuandaWinston.com) or by clicking [here](#).



#### **ABOUT YUANDAWINSTON**

Yuanda China Law's strategic alliance with Winston & Strawn LLP provides comprehensive services to companies in China and global entities with interests in China. The firm leverages comprehensive global industry and practice capabilities with a deep understanding of China's increasingly complex legal environment to counsel clients across industries on a range of transactional and litigation matters, including regulatory, risk and compliance issues.

#### **ABOUT YUANDA CHINA LAW FIRM**

Yuanda is a China-licensed law firm with all attorneys certified to practice law in the People's Republic of China. Collectively, Yuanda attorneys have decades of experience in Chinese law and at government agencies, navigating a diverse range of transactional issues including global trade, regulation, litigation, M&A and China's engagement with capital markets.

#### **ABOUT WINSTON & STRAWN**

Throughout its more than 160-year history, Winston & Strawn LLP has handled a broad range of significant, high-profile matters for its clients – from patent litigation to cross-border mergers, energy transactions and complex commercial disputes. The firm has grown through a series of mergers, office openings, and lateral hires that have resulted in a global law firm with nearly 1,000 attorneys across the United States, Europe, and Asia. The firm has offices in Brussels, Charlotte, Chicago, Dallas, Hong Kong, Houston, London, Los Angeles, Moscow, New York, Paris, San Francisco, Shanghai, Silicon Valley, and Washington, D.C.

Attorney advertising materials. Winston & Strawn is a global law firm operating through various separate and distinct legal entities.